

SIR PADAMPAT SINGHANIA UNIVERSITY

UDAIPUR

FORMAT FOR COURSE PLAN

Nov. 2021

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**SIR PADAMPAT SINGHANIA UNIVERSITY**

Udaipur

**COURSE PLAN** **of BM-1102** Business Law

Name of the Course Teacher(s) : Dr. Manish Dadhich

Course Coordinator : Dr. Manish Dadhich

 Branch: BBA Semester: I Year: I

Course Code: BM-1002 L-T-P-S-C: 3-0-0-0-3 w.e.f. Nov 2021

Contact Hours : 3 per Week

**Moodle Page Link: https://manishdadhich.gnomio.com/**

**Prerequisite:** NA

**Course Objectives:**

* The objective of the course is to impart basic knowledge of the important business legislation along with relevant case law.
* Impart the knowledge about certain important Indian Act i.e., Sale of Goods Act,1930, Negotiable Instrument Act, 1981, Consumer Protection Act, 1986, Company Law and IPR.

**Course Outcomes:**

**After successful completion of this course, the students should be able to**

* CO1: Appreciate the relevance of business law to individuals and businesses and the role of law in an economic, political, and social context.
* CO2: Identify the fundamental legal principles behind contractual agreements. Examine how businesses can be held liable in tort for the actions of their employees.
* CO3: Understand the legal structure of different forms of business organizations and their responsibilities as an employer.
* CO4: Acquire problem solving techniques and to be able to present coherent, concise legal argument.

**Course Outcomes (Weightage): (SUM TOTAL OF ALL WEIGHTAGES 100%)**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Course Outcomes | CO1 | CO2 | CO3 | CO4 | Total |
| Weightage % | 20 | 30 | 20 | 30 | 100 |

**Mapping of COs to POs**

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| S. No. | SubjectName | SubjectCode | PO1 | PO2 | PO3 | PO4 | PO5 | PO6 | PO7 | PO8 | PO9 | PO10 | PO11 | PO12 |  |
| 1 | Business Law | BM-1102 | - | 1 | 1 | - | - | - | - | 1 | - | - | - | - |  |

|  |
| --- |
| CO/PO Mapping(3/2/1 indicates strength of correlation) 3-Strong, 2-Medium, 1-Weak |
| COs | Programme Outcomes (POs) |  |
| PO1 | PO2 | PO3 | PO4 | PO5 | PO6 | PO7 | PO8 | PO9 | PO10 | PO11 | -- | Weightage %\* |
| CO1 |  | 1 | 2 |  |  |  |  | 3 |  |  |  |  | 20% |
| CO2 |  | 1 | 2 |  |  |  |  | 3 |  |  |  |  | 30% |
| CO3 |  | 1 | 2 |  |  |  |  | 3 |  |  |  |  | 20% |
| CO4 |  | 1 | 2 |  |  |  |  | 3 |  |  |  |  | 30% |

**Andragogic Plan including sequencing of lectures**

**L1= Remember, L2= Understand, L3=Apply, L4= Analyze, L5=Evaluate, L6= Create**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Sr. No. | Topics (Smallest unit for which Blooms Taxonomy has been used) | LEVEL | Andragogy | No. of Sessions | CO (Weightage)SUM OF WEIGHTAGES FOR EACH CO TO BE 100%  |
| **Module 01** |
| 1 | The Indian Contract Act 1872: General Principle of Law of Contract | L1 | Classroom  | 01 | CO1 (3%) |
| 2 | Contract– meaning, characteristics and kinds | L2 | Classroom & discussion | 01 | CO1 (3%) |
| 3 | Contractual capacity, Free consent, Consideration | L2 | Classroom | 02 | CO1 (3%) |
| 4 | Lawful objects/ consideration | L2 | Classroom | 01 | CO1 (4%) |
| 5 | Breach of contract | L2 | Classroom | 01 | CO1 (4%)  |
| 6 | Remedies against breach of contract | L2 | Classroom | 01 | CO1 (4%) |
| 7 | Meaning and scope of sale of goods | L2 | Classroom | 01 | CO1 (5%) |
| 8 | Essential of sales contract, difference between sale and agreement to sell | L2 | Classroom | 01 | CO1 (5%) |
| 9 | Conditions and warranties | L2 | Classroom | 01 | CO1 (4%) |
| 10 | Unpaid seller – meaning, Rights of an unpaid seller against the goods and the buyer. | L2, L3 | Classroom | 01 | CO1 (4%) |
| **Module 02** |
| 10 | Characteristics of negotiable instruments, Promissory note, | L1 | Classroom | 01 | CO2 (4%) |
| 11 | Bills of exchange, Cheque, Dishonour of Cheque. | L2 | Classroom | 01 | CO2 (4%) |
| 12 | Introduction of consumers, Objects of Consumer Protection | L2, L3 | Classroom | 03 | CO2 (5%) |
| 13 | Concept of “Goods and services” -“Defects and Deficiencies of goods and services | L1, L2 | Classroom | 01 | CO2 (4%) |
| 14 | Consumer disputes and Complaints | L1, L2 | Discussion | 02 | CO2 (5%) |
| **Module 03** |
| 15 | What is company, Incorporation of company | L2 | Classroom  | 01 | CO3 (4%) |
| 16 | MOA, AOA | L2, L3 | Classroom | 01 | CO3 (5%) |
| 17 | Prospectus, Meetings | L2 | Classroom | 01 | CO3 (4%) |
| 18 | Meaning of transfer and transmission of shares | L2, L3 | Classroom | 01 | CO3 (5%) |
| **Module 04** |
| 20 | IPR definition/ objectives | L2 | Classroom | 01 | CO4 (3%) |
| 21 | Patent definition, procedure, Invention And its Attributes | L2 | Classroom | 01 | CO4 (5%) |
| 22 | Trademarks, definition, types of trademarks, infringement and passing off | L2, L3 | Classroom | 01 | CO4 (5%) |
| 23 | Copy right definition and subject in which copy right exists, types | L2, L3 | Classroom | 02 | CO4 (4%) |
| 24 | Introduction to Geographical indications | L2, L3 | Classroom | 01 | CO4 (4%) |

**Text Books:**

1. Avtar Singh, Company Law, Eastern Book Company. 2016.
2. N D Kapoor, Mercantile Law, Sultan Chand & Sons, ISBN-10‏: ‎8180549747 2018.
3. P. C. Tulsian, Business Law, Tata McGraw-Hill Education, 2018.
4. V K Ahuja, Law Relating to Intellectual Property Rights, Lexis Nexis; Third edition (18 July 2017)

**Reference Books:**

1. M. C. Kuchhal and Vivek Kuchhal, Business Law, Sultan Chand & Sons (P) Ltd. India.

**Research Papers:**

1. https://www.academia.edu/7695809/Business\_Law\_Research\_and\_Essay

**Video Link:**

1. <https://www.youtube.com/watch?v=Ch9LPTtIwaI-> Introduction to Business Law
2. <https://www.youtube.com/watch?v=G9MyWFgsNLU-> Company Law

**Other study material:**

1. E-books, Notes

**University Evaluation Scheme**

|  |  |  |
| --- | --- | --- |
| **Sr. No.** | **Assessment** | **Weightage (in %)** |
|  | Mid Term Examination – I and II  | 35 (17.5 % Each) |
|  | Quiz (Best 3 out of 4) | 15 (5 % Each) |
|  | S & GD/Active Learning & Class Assignment | 10 |
|  | Assignment | 5 |
|  | Attendance | 5 |
|  | End Term Examination | 30 |

**COURSE EVALUATION SCHEME WITH ATTAINMENT MEASURMENT**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Sr. No. | Topics (smallest unit for which Blooms Taxonomy has been used) | LEVEL | EVALUATION METHOD and Marks Bifurcation | Relevant CO   |
| FORMATIVE | SUMMATIVE |
| A  | D  | T  | P  | - | Q  | CT  | P  | O | HA | ET |
| **Module 01** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | The Indian Contract Act 1872: General Principle of Law of Contract | L1 |  |  |  |  |  | Q1 |  |  |  |  |  | CO1 |
| 2 | Contract– meaning, characteristics and kinds | L2 | A1 |  |  |  |  |  | CA |  |  |  |  | CO1 |
| 3 | Contractual capacity, Free consent, Consideration | L2 | A1 |  |  |  |  |  |  |  |  | HA |  | CO1 |
| 4 | Lawful objects/ consideration | L2 |  |  |  |  |  | Q1 |  |  |  |  |  |  CO1 |
| 5 | Breach of contract | L2 |  | D1 |  |  |  |  |  |  |  |  |  | CO1 |
| 6 | Remedies against breach of contract | L2 |  |  |  |  |  |  |  |  |  |  |  | CO1 |
| 7 | Meaning and scope of sale of goods | L2 |  |  |  |  |  |  |  |  |  |  |  | CO1 |
| 8 | Essential of sales contract, difference between sale and agreement to sell | L2 |  |  |  |  |  |  | CA |  |  | HA |  | CO1 |
| 9 | Conditions and warranties | L2 |  |  |  |  |  |  |  |  |  |  |  | CO1 |
| 10 | Unpaid seller – meaning, Rights of an unpaid seller against the goods and the buyer. | L2, L3 |  |  |  |  |  |  |  |  |  |  |  |  |
| **Module 02** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 | Characteristics of negotiable instruments, Promissory note, | L1 | A2 |  |  |  |  | Q2 |  |  |  | HA |  | CO2 |
| 11 | Bills of exchange, Cheque, Dishonour of Cheque. | L2 | A2 |  |  |  |  |  | CA |  |  |  |  | CO2 |
| 12 | Introduction of consumers, Objects of Consumer Protection | L2 |  |  |  |  |  | Q2 |  |  |  |  |  | CO2 |
| 13 | Concept of “Goods and services” -“Defects and Deficiencies of goods and services | L1, L2 |  |  |  |  |  |  | CA |  |  |  |  | CO2 |
| 14 | Consumer disputes and Complaints | L1, L2 |  |  |  |  |  |  |  |  |  |  |  | CO2 |
| **Module 03** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15 | What is company, Incorporation of company | L2 | A3 | D2 |  |  |  | Q3 |  |  |  | HA |  | CO3 |
| 16 | MOA, AOA | L2, L3 |  |  |  |  |  | Q3 |  |  |  |  |  | CO3 |
| 17 | Prospectus, Meetings | L2 | A3 | D2 |  |  |  |  |  |  |  |  |  | CO3 |
| 18 | Meaning of transfer and transmission of shares | L2, L3 |  |  |  |  |  |  |  |  |  |  |  | CO3 |
| **Module 04** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 20 | IPR definition/ objectives | L2 | A4 |  |  |  |  |  |  |  |  | HA |  | CO4 |
| 21 | Patent definition, procedure, Invention And its Attributes | L2 |  |  |  |  |  | Q4 |  |  |  |  |  | CO4 |
| 22 | Trademarks, definition, types of trademarks, infringement and passing off | L2, L3 | A4 |  |  |  |  | Q4 |  |  |  |  |  | CO4 |
| 23 | Copy right definition and subject in which copy right exists, types | L2, L3 |  |  |  |  |  |  | CT2 |  |  |  |  | CO4 |
| 24 | Introduction to Geographical indications | L2, L3 | A4 |  |  |  |  |  |  |  |  |  |  | CO4 |

**Distribution of EVALUATIONS including schedules.**

**FORMATIVE** (Total weightage)

1. **A**ssignments (weightage/marks) periodicity (continuous/end of term)

 Topic(s) and marks break up of COs [e.g., ACO1 (50) ACO2 (30) ACO3 (20)]

1. Case Assignment/**D**iscussions (weightage) periodicity ( )

Topic(s) and marks break up of COs [e.g., DCO1 (50) DCO2 (30) DCO3 (20)]

1. **T**utorial evaluation (weightage)

Topic(s) and marks break up of COs [e.g., TCO1 (50) TCO2 (30) TCO3 (20)]

1. **P**roject Work progress (weightage) periodicity ( )

Topic(s) and marks break up of COs [e.g., PCO1 (50) PCO2 (30) PCO3 (20)]

1. Home Assignment- 10 Marks
2. Class Assignment- 20 Marks

**SUMMATIVE** (Total weightage)

1. Quizzes (weightage) Nos and Dates

Q1 (topics) and marks break up of COs

Q2 ‘’ ‘’ ‘’

Etc.,

1. CLASS Assignment (weightage) Nos and Dates

 T1 (topics) and marks break up of COs Open Book/Open Notes/Closed

 T2 ‘’ ‘’ ‘’

1. Home assignment

1. Project Work presentation/report (weightage) date marks break up of COs
2. Oral Exam (topic) marks break up of COs and
3. END TERM EXAM (topics) and marks break up of COs Open Book/Open Notes/Closed

**EXPECTED AVERAGE ATTAINMENT OF THE CLASS:**

**Average Attainment of CO1**

|  |  |
| --- | --- |
| Course Outcomes | CO1 |
| Assessment | Formative | Summative |
| Tool | Avg. % | Tool | Avg. % | ET |
| 1 | A1 |  | Q1 |  |  |
| 2 |  |  |  |  |  |
| 3 | D1 |  |  |  |  |

**Average Attainment of CO2**

|  |  |
| --- | --- |
| Course Outcomes | CO2 |
| Assessment | Formative | Summative |
| Tool | Avg. % | Tool | Avg. % | ET |
| 1 | A2 |  | Q2 |  |  |
| 2 | T2 |  | CT1 |  |  |
| 3 |  |  |  |  |  |

**Average Attainment of CO3**

|  |  |
| --- | --- |
| Course Outcomes | CO3 |
| Assessment | Formative | Summative |
| Tool | Avg. % | Tool | Avg. % | ET |
| 1 | D2 |  | Q3 |  |  |
| 2 | T3 |  |  |  |  |
| 3 |  |  |  |  |  |

**Average Attainment of CO4**

|  |  |
| --- | --- |
| Course Outcomes | CO4 |
| Assessment | Formative | Summative |
| Tool | Avg. % | Tool | Avg. % | ET |
| 1 | A3 |  | Q4 |  |  |
| 2 | A4 |  | CT2 |  |  |
| 3 | T4 |  | O1 |  |  |
| 4 | D3 |  |  |  |  |

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| Course Outcome | CO1 | CO2 | CO3 | -- | COi | Total Avg. Outcome |
| Average Attainment |  |  |  |  |  |  |

**TOTAL AVERAGE ATTAINMENT**



**Course Plan Submission**

* Faculty member has to fill the course plan (except Average Attainment) before the start of semester and submit a copy to Head of Department and Dean SOE for the Approval.
* On the completion of semester evaluation, course plan has to submit with the Total average outcomes to the Head of Department and Dean SOE.